

Training and accreditation information

by **DISC Profiles Australia**

Open courses

Conducted in Melbourne,
Sydney, Brisbane, Perth &
Adelaide

In-house courses

On your specified dates conducted
throughout Australia



“I have done DISC training before but I found this training to be far more sophisticated”.

Victoria Smith
Scientific Affairs Associate

DISC Profile®
Tested. Tried. Trusted.™



The DISC Profile® assessment is used and trusted by many organisations large and small.

DISC is the most widely used behavioural model in the world and has been utilised by:

- Over 50 countries
- More than 350 of Fortune 500 companies
- In excess of 40 million people

DISC Profile® is tested, tried and trusted. It is the assessment favoured by organisations such as:

- | | | |
|--------------------------|---------------|------------------------------|
| •Australia Post | •Telstra | •Royal Flying Doctor Service |
| •SBS | •Dodo | •Grand Chancellor Hotels |
| •University of NSW | •Datacom | •Commander Phone Systems |
| •Snapchat | •iPRIMUS | •Airbus Group |
| •Fire & Rescue NSW | •Kmart | •LJ Hooker |
| •Dale Alcock Homes | •Rio Tinto | •Western Sydney University |
| •Relationships Australia | •Suncorp Bank | •Real Disability Care |
| •South Australia Police | •CitiPower | •Edith Cowan University |

and many more.

Countless people are familiar with this trusted assessment. DISC Profile® identifies behaviours that are specific to individuals. It assists in creating a superior understanding of yourself, how others perceive you and provides you with a real understanding of other people, including their needs and motivators.

A Valuable Resource

The DISC Profile® Assessment is a resource for individuals and organisations desiring to improve performance, increase productivity and to positively persuade other people.

The ability to create rapport with people is a fundamental skill in sales, management, personal relationships, and everyday life. The goal of the DISC Profile® Assessment is to help you create personal chemistry and productive relationships. You don't have to change your personality; you simply need to understand what drives people and recognise your options for effectively improving these relationships.

“DISC ADVANCED® is far superior to the DISC we have been using. The accreditation course exceeded my expectations – best training I have had in this role.”

Tammy McCartney
Education Officer Professional Learning and Leadership

DISC ADVANCED®
Anything less is second best™



Want the latest and very best?

Why do Australian Businesses and all levels of Government choose DISC ADVANCED®?

It's simple really – They want the latest and most advanced process available. Many of Australia's most respected businesses and all levels of government use DISC ADVANCED®. Take a look at our client list on page 7 of this brochure and you'll see that you'd be in good company.

DISC ADVANCED® assessments are the world's most advanced. With anything less, you get less results and restrictions on use in some work environments.

There are many advantages with DISC ADVANCED® and it's the choice when you want the best.

So, what makes DISC ADVANCED® the best?

7 Factual Advantages to Consider about DISC ADVANCED® Assessments:

1. Customised Assessments
Using our assessment as a template we can fully customise an assessment for you. You can add your own logo, edit text, add graphics, delete pages, add pages, reposition pages or items. The benefits are obvious – your very own assessment exclusive to you and with the information you want and none that you don't want.
2. 104 Languages Available
Enabling a respondent to answer the questionnaire in their native language results in a far more accurate assessment, as understanding the questions is assured.
3. More Style Combinations Identified
DISC ADVANCED® goes further than traditional DISC by also identifying Interrelated DISC Relationships. This provides a more comprehensive understanding of someone's complete behavioural style and is a significant improvement that provides a deeper understanding of human behaviour.
4. Backwards Compatibility
If you're trained in DISC ADVANCED® and at some time you need to interpret a less advanced DISC assessment, you will be able to utilise the simpler DISC assessment. The reverse of course, is not true.
5. Reliability of Results
DISC ADVANCED® is difficult to cheat. There are mechanisms in the system that indicate unreliable results. Assessments can be (and often are) answered by the respondent in the way they believe the employer would like them to answer.
6. Action Plans
All our assessments include extensive Action Plans, so you get real results. More than just a report – they are a complete project within a report.
7. Designed for the Workplace
Unlike other “personality tests”, DISC ADVANCED® was designed for the workplace from the ground up. The assessment measures both the subconscious “real self” and the conscious behavioural styles. This permits evaluation of the impact of the work environment and potential job pressures on the person.

"I've been through many of these types of assessments and DISC ADVANCED® is the best by far."

Steven Drummy
Chief Financial Officer

STAY AHEAD OF THE CROWD

Unlike other accreditations, ours is not just a training session. It is a complete process fully supported by our extensive resources and ongoing commitment to your success.

Accreditation inclusions:

- DISC Profile® online platform
- DISC ADVANCED® online platform
- Your own DISC ADVANCED® Assessment
- Significant printed materials and samples
- PowerPoint presentations for conducting workshops
- Interactive exercises for use when conducting workshops
- Local phone support line for unrivalled ongoing support and advice for your future reports, projects etc.
- Future material updates free forever
- Not just an academic training but a complete process fully supported by our extensive resources and ongoing commitment to your success
- Training facilitated by a subject matter specialist, not a generalist trainer
- Our unique and very snazzy all in one Pen/Laser Pointer/8GB Flash Drive loaded with resources

Training and accreditation

Accreditation is obtained by attendance at an intensive physical classroom or virtual course. The supplied materials are comprehensive and very easy to read, and you will be provided with access to our ongoing support program. We are always available by email and telephone for ongoing support – free.

Aside from obtaining the necessary knowledge for understanding how to use both DISC Profile® and DISC ADVANCED® assessments and therefore gain accreditation, you will also learn how to successfully facilitate the process, effective debriefing and how to conduct workshops.

Upon completion of the accreditation course you will have access to both the DISC Profile® and DISC ADVANCED® assessment systems. You will be presented with a certificate qualifying you as a "DISC ADVANCED® Accredited Consultant".

Our accreditation process is focused on providing you with a complete system and process for the recruitment and development of individuals, teams and organisations.

The cost of training, accreditation and resources is \$3750 + GST per person for the physical classroom format or \$3300 + GST per person for the virtual classroom format. There is an Early Bird Discount of \$500 + GST, which applies to registrations received at least four weeks in advance of course commencement (physical or virtual course). Special rates are available for organisations wanting to have multiple people trained and accredited. You can also arrange your own in-house accreditation program, physical or virtual classroom – contact us for details.

Additional benefits

Be aware that other companies acting as agents for overseas suppliers exclude some resources from their accreditation training, which have to be purchased separately. These often cost thousands of dollars more. With the *"The Home of DISC Profile® in Australia"™*, everything is included, right down to a laser pointer! There is no further expenditure required for facilitator kits, reading guides, application libraries, modules, further training packages or resource material. In fact, when we update materials, PowerPoints etc. they are automatically supplied to previously accredited Consultants free – forever.

"I can't think of any improvements to make in the accreditation workshop. The learning process and training methodology is highly effective. Due to the style and quality of the presentation, I recommend this workshop to others."

Adam Taylor
Training & Development Manager

WHY DISC PROFILES AUSTRALIA?

As a professional psychometric publisher, we're not fond of sales nonsense. We prefer to have people in our team who are committed to the field of psychometrics, and as such, we are the only psychometric company in Australia that doesn't employ Salespeople or Business Development Managers.

We are happy though to point out some **factual** information, as opposed to misleading marketing hype. It is indisputable that no other company offers as much as we do.

Our assessments are the world's most advanced.

With anything less, you get less results and restrictions on use in some work environments. Here are some *factual* advantages to consider about dealing with DISC Profiles Australia:

- Fully customisable assessments. Use our standard assessments or create your own. Add your own logo; design your own pages; add or remove what you want to your assessment template – your very own assessment.
- We are a **full-time** specialist psychometric provider. Others include psychometric services part time amongst their other various services.
- We are the only Australian-owned DISC publisher. Other providers are agents for overseas publishers. When you deal with DISC Profiles Australia Pty Ltd you are dealing directly with the home of DISC Profile® and DISC ADVANCED®.
- We are a true wholesaler. We own and publish the assessments and provide accreditation training.
- If you earn your income by providing services to external clients, you'll be appreciative that we don't compete with our clients (you) by working with end users. End user enquiries are referred to our accredited clients (you).
- Ongoing support provided by a full-time subject matter specialist is free – forever.
- All resources and future resource updates are free – forever. Other providers charge hundreds or thousands of dollars for resources.
- Accreditation training is facilitated by a subject matter specialist, not a generalist trainer.

TESTIMONIALS

"After implementing DISC ADVANCED®, sales increased 30% and staff retention is 100% after 18 months. Everyone should be using DISC ADVANCED®."

Tim Roberts
Managing Director

"The online virtual training process was very easy to navigate and the 'Rules' were administered early, so there were no grey areas. Very satisfied with the trainer's knowledge and applications of the system. The trainer would not proceed with training until the group was satisfied with the outcomes of the questions. There was plenty of influence across the different learning styles, which made it very enjoyable to observe and learn from. Loved the process from start to finish, found the language and follow-up very informed. The supplied resources are excellent and well presented. Very impressed."

Jade Stephens
Health, Safety, Environment & Quality Manager

"With over 20 years' experience, the DISC ADVANCED® profiling is the best that I have seen."

Victoria Harb
HR Manager, Pacific Region

"I would recommend DISC ADVANCED®, very strongly, to any organisation keen to increase performance and morale."

Simon Cartwright
Managing Director

"The virtual training experience was great! Very satisfied! The learning process and training methodology was stress free, well-paced and easy to stay abreast. The online classes were of great duration and I was very happy with the way it was delivered. The resources supplied are of great assistance. I highly recommend this course – much easier and yet more in-depth than previous DISC systems I have been exposed to."

Vicki King
Founder

"I thoroughly enjoyed the whole course content. DISC ADVANCED® is amazing and I really enjoyed learning to understand how it works. There was certainly a lot to learn but because all the information was provided in designated sections it didn't feel too daunting or overwhelming. The learning process was highly effective for the reasons I provided above and also because there wasn't one question asked that was left unanswered. As for the supplied resources - Wow! I couldn't believe all the useful information and tools I brought away with me. Thank you so much."

Dianne Collie
Human Resources Manager

"I found the virtual experience very enjoyable. Very stimulating learning with plenty of opportunity to ask questions and discuss ideas and approaches. Very effective and positive facilitation, which made the experience entertaining, fun and enjoyable, building on the different strengths and experiences of the participants."

Caroline Bando
Business Partner, People and Culture Team

"I can't believe you got that much information from the questionnaire and how accurate it is."

Tim Greig
IT Manager

"I thoroughly enjoyed the accreditation training. The facilitator provided an engaging and interactive forum while sharing his vast experience in this field. I very much appreciate all the resources supplied."

Marina Palmieri
Training Manager

OUR CLIENTS

Our clients are amongst the most respected organisations in Australia and include all levels of government. Just a small sample listed below (many more on our website).



ACCREDITATION TRAINING DATES

Location	Month	Dates	Times
Melbourne	October 2025	7 – 8	Sorry, Course Full
	December 2025	16 – 17	Sorry, Course Full
	February 2026	3 – 4	9:30am – 5:00pm
	April 2026	21 – 22	9:30am – 5:00pm
	July 2026	14 – 15	9:30am – 5:00pm
Sydney	October 2025	14 – 15	Sorry, Course Full
	December 2025	9 – 10	Sorry, Course Full
	February 2026	10 – 11	9:30am – 5:00pm
	April 2026	28 – 29	9:30am – 5:00pm
	July 2026	21 – 22	9:30am – 5:00pm
Perth	June 2025	19 – 20	Sorry, Course Full
	October 2025	23 – 24	Sorry, Course Full
	March 2026	12 – 13	9:30am – 5:00pm
Brisbane	August 2025	19 – 20	Sorry, Course Full
	November 2025	25 – 26	Sorry, Course Full
	February 2026	24 – 25	9:30am – 5:00pm
	May 2026	12 – 13	9:30am – 5:00pm
Adelaide	December 2025	16 – 17	Sorry, Course Full
	February 2026	3 – 4	9:30am – 5:00pm
	April 2026	21 – 22	9:30am – 5:00pm
Virtual Classroom	October 2025	20 – 23 & 28	Sorry, Course Full
	Nov / Dec 2025	Nov 25 – 28 & Dec 3	Sorry, Course Full
	January 2026	13 – 16 & 21	Details Below
	March 2026	2 – 5 & 10	Details Below

Virtual Classroom Accreditation

The sessions are facilitated live interactive virtual classrooms, with break out rooms and the same content as the physical classroom courses. They are not webinars.

9 x 75-minute sessions, 2 per day over 4 consecutive days and a final session several days later.

The same resources that are used in the physical classroom course are shipped to you prior to the course date.

Australian Eastern Daylight Time:

January 13th to 16th: 11:15am-12:30pm and 4:15pm-5:30pm each day. 21st 4:15pm-5:30pm. (AEDT)

March 2nd to 5th: 11:15am-12:30pm and 3:30pm-4:45pm each day. 10th 3:30pm-4:45pm. (AEDT)

“The virtual training was very engaging, the sessions were sharp, we had great resources, I enjoyed the breakout rooms to consolidate learning, and the real-life examples also helped consolidate the learning.”

Sascha Sanderson-Brown, People and Performance Manager

HOW TO REGISTER

Dual DISC Profile® and DISC ADVANCED® Accreditation:

Format: Two-day physical classroom

Cost: \$3,750 + GST.

Format: Virtual classroom

Cost: \$3,300 + GST.

Early Bird Special: \$500 + GST discount applies to registrations received at least four weeks in advance of course commencement (physical or virtual course). GST is not charged to clients located outside Australia.

A discount applies for multiple people attending the same course.

Register Now, Pay Later

The training is intensive and as such, participant numbers are limited, so the courses sell out before the closing date. It is therefore best to register as early as possible – we will invoice you to pay the fee later.

3 Easy Ways to register

Register via email

Email the following details to:

service@DiscProfile.com.au

- Your name
- Organisation name
- Your job position
- Your contact telephone number
- Course date required

Register by phone

VIC:	03 9452 6917	NSW:	02 8038 6434
QLD:	07 3101 9882	WA:	08 9468 7367
SA:	08 8166 7707		

Register online (click below)

Go to www.DiscProfile.com.au/public-accreditations

In-House Training

Have multiple people to be accredited?

It might be advantageous to have an in-house accreditation:

- At a time and place that suits you
- May be more financially beneficial
- Applicable specifically to your own organisation

Contact us for details.

The course fee includes a complete Resources Kit

Including: significant printed materials and a USB Flash Drive loaded with resources – even PowerPoint presentations to run workshops, so there are no other modules or kits to purchase.

All ongoing support is free and Resources Kit updates are free forever. Never pay for facilitator kits!



If you would like to know more, please contact DISC Profiles Australia.

Australian National Telephone: **1300 00 DISC**

Email: service@DiscProfile.com.au

VIC: 150 Albert Road, South Melbourne, T: 03 9452 6917

NSW: 99 York Street, Sydney, T: 02 8038 6434

QLD: 270 Adelaide Street, Brisbane, T: 07 3101 9882

WA: 77 St Georges Terrace, Perth, T: 08 9468 7367

SA: 150 Grenfell Street, Adelaide, T: 08 8166 7707

www.DiscProfile.com.au